

# **Executive Director, Geopolicy, Trade & Competitiveness**

Job ID REQ-10027579 Nov 25, 2024 Switzerland

#### **About the Role**

#### Key Responsibilities:

- Identify key geopolitical trends and developments for the life sciences industry and from a cross-industry lens in key NVS geographies.
- Provide predictive expert analysis and guidance on global trade policies and macroeconomic environment developments impacting the life sciences industry to identify opportunities for engagement and growth
- Evaluate risks and opportunities in the international trade policy landscape to inform strategic and datadriven decision-making
- Liaise with Top 4 PA leads to integrate local policy insights on geopolitics and trade.
- Scan horizon for opportunities to engage with stakeholders in markets or key multilaterals, e.g. OECD,
   G7
- Establish predictive, data-driven monitoring framework for tracking and assessing geopolitical risks impacting Novartis, aimed towards facilitating informed decision-making and risk mitigation.
- Build understanding of knock-on effect of geopolicies on different parts of the life sciences value chain, map exposure of Novartis value chain to priority geopolicies over time and outline business impact.
- Build understanding of knock-on effect of ESG policies on different parts of the life sciences value chain, its competitiveness, and map exposure of Novartis value chain over time.
- Build understanding of knock-on effects of national policies in one or more of US, CN, EU and JP.
- Build understanding of the economic impact (GDP, GVA, labor productivity, employment) of Novartis
  footprint, and shape ability to articulate it as investment at local, national, regional level to unlock new
  funding streams
- Provide expertise and knowledge on global trade policy, macroeconomic work on life sciences and industrial competitiveness.
- Shape global policy position around security of supply, shortages and related industrial policy topics
- Derive actionable, data-driven recommendations and shape policy positioning to enhance industrial competitiveness of life sciences sector as anchor for our broader policy asks
- Build geopolicy intelligence process linking insights from Policy, ERC and Global Security to scan the horizon, brief and activate the ECN on key developments

#### What you'll bring to the role:

#### **ESSENTIAL CRITERIA:**

• Expensive experience of progressively responsible industry experience.

- Demonstrated expertise in assessing complex trade policies and agreements, with an understanding of implications on the life sciences industry
- Proven ability to analyse macroeconomic trends and their impact on industry competitiveness to inform strategic decision-making and shape policy and advocacy efforts.
- Strategic thinking and predictive analytical skills, ability to assess external trends and developments, guiding management and team in decision-making.
- Exposure to key ESG policy trends and understanding of their impact on competitiveness of the life sciences industry across it value chain.
- External orientation, with a strong external network and excellent interpersonal and partnering skills with excellent Business and organizational awareness, enterprise perspective. Ability to collaborate and work effectively in a global matrix organization.
- Fluent In English

#### **DESIRABLE CRITERIA:**

- Master's degree in Regulatory Affairs, Pharmaceutical Sciences, Health Policy, or related field is preferred.
- Experience relevant to US, EU and/or China. Experience with MLOs.

Why Novartis? Our purpose is to reimagine medicine to improve and extend people's lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us! Learn more here: <a href="https://www.novartis.com/about/strategy/people-and-culture">https://www.novartis.com/about/strategy/people-and-culture</a>

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# **Role Requirements**

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

https://www.novartis.com/about/strategy/people-and-culture

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Division

Corporate Affairs

**Business Unit** 

Corporate

Location

Switzerland

Site

Basel (City)

Company / Legal Entity

C010 (FCRS = CH010) Novartis International AG

Functional Area

Communications & Public Affairs

Job Type

Full time

**Employment Type** 

Regular

Shift Work

No

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REQ-10027579

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