

Value & Access Lead

Job ID
REQ-10028540
Nov 12, 2024
Slovakia

About the Role

Key responsibilities:

- Prepare submissions of Value Dossier to regulatory authorities applying high standards of operational excellence – collect data and prepare Pricing & Reimbursement (P&R) analyses to support argumentation in the P&R procedure
- Maintain the whole administration process of Pricing & Reimbursement
- Assist in observing Slovak Health Care politics and update the Head of Market Access on regular basis to ensure that Novartis Pharma is prepared for new developments
- Contact the Authorities including the Health Insurance Companies on a regular basis
- Build and leverage strong networks and relationships with key customers, key opinion leaders and individual and institutional key decision-makers, to optimize the positioning of Novartis products and support current and future P&R conditions
- Work in close cooperation with Marketing and with the medical department to manage the optimal outcomes of the categorization
- Keep up to date on the categorization and reimbursement process in Slovakia
- Create insightful reports that translate the outputs of analysis of relevant data on the pricing and reimbursement strategy of Novartis and competitor products into impactful business recommendations

Essential Requirements:

- University degree in Life Science/ Business Management / Economics
- At least 5 years of experience in the pharmaceutical industry in Slovakia; Experience with reimbursement dossier compilation - preferred
- Superb negotiation and analytical skills and ability to support and understand tenders/deals within Slovakia
- Fluent Slovak and English – both languages required at proficiency level Understanding of National Health Care, the regulatory environment of drug Pricing & Reimbursement and Listing processes

Desirable requirements:

- Proven ability to understand and clearly communicate legal topics in the market access area
- Team spirit and excellent interpersonal skills

Role Requirements

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a

community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?
<https://www.novartis.com/about/strategy/people-and-culture>

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Division

International

Business Unit

Innovative Medicines

Location

Slovakia

Site

Bratislava

Company / Legal Entity

SKA2 (FCRS = SK002) Novartis s.r.o

Functional Area

Market Access

Job Type

Full time

Employment Type

Regular

Shift Work

No

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