

Patient Journey Partner Lead GTx

Job ID REQ-10019674 Nov 04, 2024 Mexico

About the Role

Key responsibilities:

- •Identifying HCP / Center / network and patient flow landscape for SMA.
- •Ensure knowledge about rare diseases and specifically SMA & treatment decisions.
- •Understand the regulatory and compliance requirements and ensuring the right guardrails in place.
- •Develops and executes an effective end-to-end business strategy that ensures diagnosis, education and treatment supply in key accounts.
- •Guarantee therapy administration when needed: coordinate internal and external logistics and processes accordingly. Follow up in patient's treatment.
- •Ideate and lead the 360° competitiveness strategy to accelerate our position and reputation in the Mexican Market / GTx.
- •Co-create with Key Stakeholders (Private & Public) innovative access models through real world evidence and SMA incidence data generation.

Essential requirements:

- University degree in life science is mandatory,
- Validated experience in medical, access or commercial roles within the pharmaceutical industry or public institutions
- Partner engagement
- Deep understanding of national Healthcare System
- Proficient in English & Spanish
- · Cross-functional collaboration
- Strategic mindset / agile learning / resilient
- Availability to do up to 80% of field work

Benefits and rewards

Read our handbook to learn about all the ways we'll help you thrive personally and professionally: https://www.novartis.com/careers/benefits-rewards

Commitment to Diversity and Inclusion

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Role Requirements

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a

community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: https://talentnetwork.novartis.com/network

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: https://www.novartis.com/careers/benefits-rewards

Division

International

Business Unit

Innovative Medicines

Location

Mexico

Site

INSURGENTES

Company / Legal Entity

MX06 (FCRS = MX006) Novartis Farmacéutica S.A. de C.V.

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regular (Gerente de Ventas)

Shift Work

No

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