

# Lead, Medical Excellence

Job ID  
REQ-10014193  
Jul 02, 2024  
Japan

## About the Role

### Major Accountabilities:

- Strengthen medical capabilities across MSL and Medical science capability pool thorough identifying key capability gaps, providing training programs and measuring outcomes.
- Drive performance management, identifying key performance indicators, tracking progress, measuring impact, and sharing analytical reports
- Collect benchmark data for organization value, competitive intelligence of the industry and make an analysis to capture the latest business situation
- Build/Maintain strong Medical platform/system/tool and digital solution to drive efficiency and improve productivity of Medical dept.
- Drive rapidly adoption for omni-channel engagement across all medical functions
  - Drive new way of working by leveraging new digital capabilities
  - Provide actionable insights and recommendations by analyzing channel effectiveness and campaign performance in close collaboration with BEE analytics team

### Key Performance Indicators (Indicate how performance for this role will be measured) :

- Achievement of field operation performance & impact
- Upskilling medical capability (Field Medical, Strategy and Evidence generation)

### Education:

- Bachelor's degree

### Languages:

- Japanese, Intermediary English

### Experience/Professional requirement:

- At Least 3 years agile project management in a business. (Not software) context
- Experience in building capability development plan, Field engagement and Strategy development including Omni-channel program
- Outstanding performance in MSE/MSL achieved by strategic approach

### Competency:

- Agile ways of working
- Strategic and Logical thinking skill
- Strong cross-functional leadership skills
- Superior interpersonal, communication, negotiation ski

## Role Requirements

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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Division

International

Business Unit

Innovative Medicines

Location

Japan

Site

Head Office (Japan) (Pharmaceuticals)

Company / Legal Entity

JP05 (FCRS = JP005) Novartis Pharma K.K.

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regular

Shift Work

No

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