

Pricing Manager

Job ID

394037BR

Jul 31, 2024

Australia

About the Role

- Develop and manage the early development of financial estimates and identify data gaps and areas of financial uncertainty for all Novartis pipeline products.
- Work with the broader HE team to lead the development of Financial Estimates included in PBAC submissions in collaboration with Strategic Planning and Brand/DPT teams.
- To assist in the preparation of additional related reimbursement applications (eg hospital and private health insurance formularies) as the need arises.
- Provide input for pricing strategy for all products across the product lifecycle.
- Provide submissions to global Pricing and Market Access to support business case in collaboration with the Integrated Brand team and marketing as required.
- Proactively seek competitor intelligence, track competitor/global pricing and provide analytical support to predict price changes.
- Help to facilitate the development of pricing systems and analytical tools, which ensure efficiency, product profitability and financial risk assessment.

- Provide assessment to leadership team of the impact of government pricing policies and the possible impact on Novartis.
- Guide Novartis input into industry-wide pricing policy and agreements.
- Maintain a positive relationship with the Department of Health.

What you will bring to the role:

- Healthcare Pricing Experience and qualifications in Economics, Science, Business or Politics.
- Ideally, post graduate studies in health economics, public policy, economics or MBA.
- Extensive experience in the pharmaceutical or healthcare industries.
- Proven ability to analyse complex issues and develop forecasting models, coupled with advanced excel skills.
- High degree of accuracy and organisational skills with attention to detail.
- Experience in the analysis and interpretation of data, including report writing, is essential.
- Ability to work collaboratively with a large group of stakeholders to achieve common goals.
- Ability to explain complicated pricing concepts to leadership and international audiences.

Role Requirements

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up:

<https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division

International

Business Unit

Innovative Medicines

Location

Australia

Site
New South Wales (NSW)
Company / Legal Entity
AU04 (FCRS = AU004) AU Pharma Pty Ltd
Functional Area
Market Access
Job Type
Full time
Employment Type
Regular
Shift Work
No
[Apply to Job](#)

Job ID
394037BR

Pricing Manager

[Apply to Job](#)

Source URL: <https://prod1.jobapi.novartis.com/394037br-pricing-manager>

List of links present in page

1. <https://prod1.jobapi.novartis.com/394037br-pricing-manager>
2. <https://www.novartis.com/about/strategy/people-and-culture>
3. <https://talentnetwork.novartis.com/network>
4. <https://www.novartis.com/careers/benefits-rewards>
5. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/New-South-Wales-NSW/Pricing-Manager_394037BR
6. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/New-South-Wales-NSW/Pricing-Manager_394037BR