

Oncology Specialist - RLT- Portland- Remote

Job ID
REQ-10004428
Apr 29, 2024
USA

About the Role

Essential Requirements:

- Bachelor's degree required; Advanced degree preferred.
- Minimum of 3 years of successful experience owning demand driving relationships in the life sciences/healthcare industry is required.
- Experience in Oncology, Nuclear Medicine, RLT, or Medical Device/Complex Therapeutics is required.
- Buy and Bill therapeutic experience is required.
- Proven ability to work successfully in a cross-functional and collaborative environment, while handling multiple tasks simultaneously.
- Ability to obtain and maintain credentialing to work with and visit all assigned accounts and healthcare systems.
- Up to 30% overnight travel may be required. Some territories may require airline travel and overnight stays.
- Ability to operate a company vehicle.

Desired Qualifications:

- Prostate sales experience is strongly preferred.
- Product launch experience is strongly preferred.
- Experience in driving demand, influencing, and educating a complex multi-stakeholder system (prescribers and non-prescribers) is strongly preferred.
- Proven clinical acumen, technical science, and selling skills are strongly preferred.
- Ability to develop and execute account and territory business plans in a complex market is preferred.
- Demonstrated success in working effectively with internal teams and stakeholders is strongly preferred.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

You'll Receive: You can find everything you need to know about our benefits and rewards in the Novartis Life Handbook. <https://www.novartis.com/careers/benefits-rewards>

Commitment to Diversity & Inclusion: Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Join our Novartis Network: If this role is not suitable to your experience or career goals but you wish to stay connected to learn more about Novartis and our career opportunities, join the Novartis Network here:

<https://talentnetwork.novartis.com/network>

For Field Roles with a Dedicated Training Period: The individual hired for this role will be required to successfully complete certain initial training, including home study, in eight (8) or fewer hours per day and forty (40) or fewer hours per week.

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Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division

US

Business Unit

Innovative Medicines

Location

USA

Site

Field Sales (USA)

Company / Legal Entity

U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Alternative Location 1

USA

Functional Area

Sales

Job Type

Full time

Employment Type

Regular (Sales)

Shift Work

No

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List of links present in page

1. <https://prod1.jobapi.novartis.com/req-10004428-oncology-specialist-rlt-portland-remote>
2. <https://www.novartis.com/about/strategy/people-and-culture>
3. <https://www.novartis.com/careers/benefits-rewards>
4. <https://talentnetwork.novartis.com/network>
5. <https://www.novartis.com/about/strategy/people-and-culture>
6. <https://talentnetwork.novartis.com/network>
7. <https://www.novartis.com/careers/benefits-rewards>
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