

Commercial & Medical Excellence Manager (f/m/d)

Job ID

REQ-10025851

Oct 15, 2024

Austria

About the Role

Your key responsibilities:

- Development & Preparation of the standard medical & commercial KPIs analysis and reporting
- Collaborate, integrate & assess the Region Europe / Western Europe Cluster medical & commercial excellence tactics with the Austrian medical team
- Co-develop and maintain a medical & commercial automated/half-automated Power BI dashboard & ad hoc reporting (incl data lake automation)
- Generates insights and challenges reports with the medical & commercial team and support their decision-making, including ad-hoc reporting
- Co-create and maintain Power BI views and facilitate data automation & AI innovation projects with the Analytics Team
- Collaborate with the Novartis Global Business Services unit in Hyderabad, India
- Medical CRM Admin: Ensure the timely creation, development & maintenance of medical plans, products, users in CRM and other updates
- Work closely with the Training and Capabilities Lead to ensure all respective Teams are trained on the respective platforms/reporting

What you'll bring to the role:

- University degree in Economics or Finance
- 1-5 years' experience in business & data analytics, finance, controlling or financial accounting – e.g. in pharmaceutical industry or others, preferable in a multi-national company
- MS office with Advanced Excel Modelling and PPT, experiences in Power BI / Qlik (experiences with data management / data hubs is a plus)
- Open mindset for new ideas/tools and IT systems, different databases for business usage, eg IQVIA

platforms, SAP and business planning tools, competencies in admin usage of eg CRM Systems, agility to work across dataset and technologies

- Ability to manage multiple initiatives, ad-hoc reporting and consistently meet deadlines
- Strong cross-functional teammate who is dynamic and result oriented, initiative-taking, flexible and adaptable, self-accountable and works independently
- Strong analytical skills and ability to communicate outcomes are a given (also in PowerPoint, e-mails, etc.), managing different stakeholders in an international matrix environment
- Written & spoken language English & German

Why Novartis?

769 million lives were touched by Novartis medicines in 2020, and while we're proud of this, we know there is so much more we could do to help improve and extend people's lives.

We believe new insights, perspectives and ground-breaking solutions can be found at the intersection of medical science and digital innovation. That a diverse, equitable and inclusive environment inspires new ways of working.

We believe our potential can thrive and grow in an unbossed culture underpinned by integrity, curiosity and flexibility. And we can reinvent what's possible, when we collaborate with courage to aggressively and ambitiously tackle the world's toughest medical challenges. Because the greatest risk in life, is the risk of never trying!

Imagine what you could do here at Novartis!

In addition to a market-competitive base salary, we offer an attractive incentive program, a modern company pension scheme, learning and development options as well as worldwide career opportunities within the Novartis group. In accordance with Austrian law, we are obliged to disclose the minimum salary. For this position the minimum salary is € 60.000/year (on a full time basis). In most cases, the actual salary will be higher, as we strive to maintain a competitive position in the market and consider your previous experience, qualifications and individual competencies.

We are open for part-time and job sharing models and support flexible and remote working where possible.

Commitment to Diversity & Inclusion:

Novartis is committed to building an outstanding, inclusive work environment and diverse team's representative of the patients and communities we serve.

Our recruitment decisions are based on selecting the best person for the job, regardless of gender, religion, age, colour, race, sexual orientation, nationality or disability.

Applicants with Disabilities:

If because of a medical condition, physical disability or a neurodiverse condition you require an adjustment during the recruitment process, please reach out to disabilities.austria@novartis.com and let us know the nature of your request as well as your contact information. The support which we can provide will include advice on suitable positions as well as guidance at all stages of the application process. Austrian law provides candidates the opportunity to involve the local disability representative, Behindertenvertrauensperson (BVP), in the application process. If you would like to request this, please let us know in advance as a note on your

CV.

Join our Novartis Network: If this role is not suitable to your experience or career goals but you wish to stay connected to hear more about Novartis and our career opportunities, join the Novartis Network here:

<https://talentnetwork.novartis.com/network>

Role Requirements

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up:

<https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division

Finance

Business Unit

Innovative Medicines

Location

Austria

Site

Vienna

Company / Legal Entity

AT06 (FCRS = AT006) Novartis Pharma GmbH

Functional Area

Data and Digital

Job Type

Full time

Employment Type

Regulär

Shift Work

No

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